



City of Newcastle Council Partners with Infor to Transform its Assets as Government Pressures Increase

Infor Solution Will Track and Maintain the Council's Assets Smarter

SYDNEY, Australia – 19 July 2011– Infor, a leading provider of business application software serving over 70,000 customers, today announces a deal with the City of Newcastle Council to transform its asset management processes into a single and centralised register, to manage the council's infrastructure assets worth in excess of \$1 billion.

The City of Newcastle Council has selected [Infor Hansen Asset Management Software](#) to streamline its asset management system in response to Government requirements to operate more efficiently, while maintaining high levels of service to the community. The Infor software will track and maintain the Council's assets, evaluate associated costs to manage assets smarter and have greater visibility across departments.

Infor Hansen's mobility solution powered by KernMobile was a key factor in the deal, providing the City of Newcastle Council with a corporate platform for enterprise mobility, to reduce its management costs and enable a complete end-to-end mobile platform for supporting field staff.

News Points

- The City of Newcastle Council realised its existing asset management solution was not sustainable. It had a large number of paper-based spreadsheets and individual databases that were managing assets such as roads, buildings, paths, bush lands, fleets, vehicles etc. but lacked a central resource.
- The Council required greater access to information across each of its departments to improve decision-making and co-ordination. This need will be met by the deployment of Infor Hansen Asset Management software to

provide an integrated asset and work management solution designed specifically for needs of the Council.

- The mobile component powered by KernMobile will be critical for the Council's staff, allowing them to collect data in the field and in real-time, providing greater accuracies and productivity gains.

Customer Quote

“Access to information is essential when managing a complex organisation with numerous, diverse assets. The Infor and KernMobile relationship promises a highly accessible asset management solution. We look forward to achieving significant productivity gains in the future” said Steve Edmonds, Director City Assets for the City of Newcastle.

Infor Quote

“We understand the mounting challenges Councils are faced with; reduced budgets, greater regulations and more assets to control. Our goal is to provide customers like City of Newcastle with the tools they require to gain benefits and improved efficiency in the maintenance and operation of their assets. The deployment with City of Newcastle is testament to our ability to tailor solutions and services that meet the needs of the public sector,” said James Brackenrig, Vice President & Managing Director Pacific, Infor.

About Infor

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit www.infor.com.

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